



Tennessee Credit Unions: The Real Story

Tax-paying Tennessee banks compete head to head with tax-exempt credit unions. Although they portray themselves as mom and pop shops for people of modest means, today credit unions are a \$2.3 trillion industry, with many indistinguishable from banks. The BIG difference—they don't pay federal income taxes, depriving the U.S. Treasury of nearly \$3.25 billion every year.

Who Pays the Taxes?

Taxes Paid in 2023

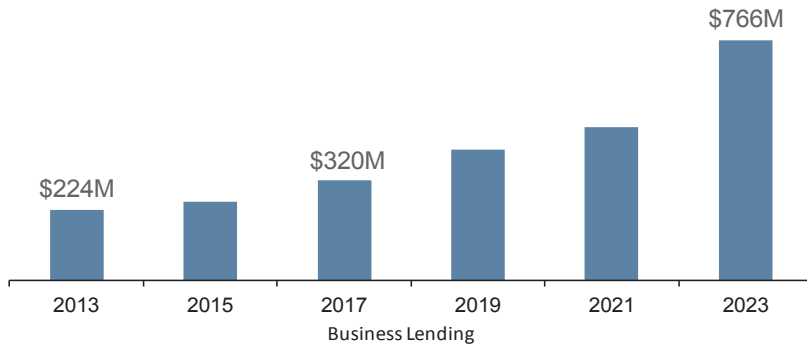
<u>TN Credit Unions</u>	<u>TN Banks*</u>
\$0	\$569,195,000

*Includes all applicable federal, state and local, and foreign income taxes

Eastman Credit Union would have paid \$32.1 million in taxes during 2023, had it paid its fair share.

Indistinguishable from Banks

Eastman Credit Union used its tax advantage to **aggressively expand** its business lending at an annual rate of **13%** since 2013.

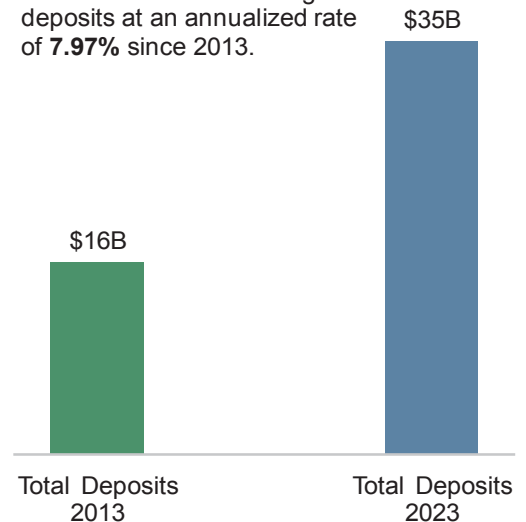


Larger than Tennessee Banks

Eastman Credit Union, with **\$8.0 billion in assets**, is the largest credit union in Tennessee, **larger than 99%** of Tennessee-headquartered banks.

Tennessee Credit Unions Leverage Their Tax Exemption to Grow Deposits

Tennessee credit unions grew deposits at an annualized rate of **7.97%** since 2013.



Large Credit Union Auto Lenders

All of the top five Tennessee-headquartered auto lenders are credit unions.

Institution	Auto Loans (\$000)
Eastman Credit Union	667,900
Y-12 Federal Credit Union	349,629
Knoxville TVA Employees Credit Union	305,830
Orion Federal Credit Union	278,984
Ascend Federal Credit Union	231,013